Working Effectively with Higher Administration

Moderated by Steve Whisnant

Strategies when talking to administration:

- Use information from AIP and APS, regarding the influence of physics on MCAT and LSAT
- Telling success stories about your department to administration
- When you present a problem to administration, present the solution as well.
- Present your situation as a success, and then show how additional resources help you do even more.
- Determine the peer group of your institution, and how your request can help improve your institution’s reputation or ranking in that group.
- Find out what is important to administration, and then frame your ask in terms of how you contribute to that.
- Bring in outside people to help make your case, but only after you’ve laid the groundwork.